

Dear Sir/Madam,

ZURMATT SA is owned by our Chinese partners, who specialize in exportation and distribution of Swiss products to China in the following fields:

- Mechanical/engineering;
- Daily consumer products;
- Medical Technology;
- Food and food related products;
- Any other, which you may suggest.

Products of Swiss origin have an excellent reputation in China for their reliability, durability, safety and overall quality.

We would like to enter into contact with Swiss SMEs, who are not big enough to export directly to China, or struggling to set up their own sales department and presence there.

May we ask you to communicate this message to the members of your organisation, who could have an interest in our offer, and/or to let us know which companies in your geographical area you would recommend us to contact.

We realise that the timing of our request may not be ideal, but there is actually no urgency in handling it. Thank you in advance for any support you can provide.

Yours sincerely,

ZURMATT SA

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